

2016

Annual

Report

People 
In Need, Inc.
of Delaware County Ohio
Proudly Serving Delaware County since 1981



Assisting families and individuals of Delaware County in a collaborative effort by providing personal emergency assistance with dignity and respect in their time of need.



The role of People In Need, Inc. (PIN) has grown over the past 35 years. From humble beginnings as a food pantry operating from the basement of the Ashbury United Methodist Church into the community supported Emergency Assistance Organization of today. We continue to adapt and evolve to meet the ever-changing needs of our community.

What makes PIN unique in our approach to helping those families and individual in their time of need is the careful management of programs designed to provide assistance and really make a difference in the lives of those we serve. Currently the Food Pantry, Emergency Services Programs and the Holiday Clearing House reach low and moderate-income households in every community in Delaware County.

As a Staff, Board, and dedicated Volunteers we take great pride in the work we are entrusted to do. We realize that our mission of service is only made possible through the continuing support of the United Way of Delaware County, individuals, churches, businesses, schools, and civic organizations. Without this support many of our friends and neighbors would have no place else to turn when they are hungry or need assistance to remain in their home, keep the utilities on, or to purchase their medications.

As we look ahead into the next 35 years, it seems apparent that our mission of caring will be faced by ever growing challenges and demands. We provide emergency financial and food assistance to increasing numbers of people who are underemployed or working full time with little or no benefits. For these members of our community the dilemma of choosing between food, rent, medications, and utilities is real and ongoing.

We will continue to address the needs of Delaware County and work collaboratively with others to develop strategies and implement solutions to meet the future needs of all people who make Delaware County their home.

Kevin James Crowley
Executive Director



PIN STAFF (l to r)

Kevin James Crowley
Executive Director

Carolyn Leasure
Office Manager

Lula Mae Downerd
Food Pantry Supervisor

Lisa Clark
Emergency Services Coordinator

Randy Bournique
Associate Director

2015 – 2016 BOARD OF DIRECTORS

Gary Francis, President	American Dream Realty
Dave Lorz, Vice President	Greif, Inc.
David Green, Treasurer	David Green Global Consulting, LLC
Kirt Trimble, Secretary	Trimble Insurance Agency, Inc.
Barb Benton	Ohio Society of CPAs
Melanie Crane	V&P Hydraulic Products, LLC
Adam Fleischer	Berlin Township
Jim Lewis	Lane, Alton, Horst, LLC
Sandy Mackey	Delaware County EMA
Megan Snider	Fifth Third Bank

OFFICE AND PANTRY VOLUNTEERS

PIN is fortunate to have an outstanding group of volunteers that come to our office day in and day out, week after week to help their neighbors who need a hand. They pack orders or escort clients through the food pantry; help to carry groceries to our client's cars; pick up bread from local grocery stores; and help with our data entry.

Jamie Applebach	Cheryl Hughes	Tom Snyder
John Applebach	Bob Hughes	Brenda Sparks
Sandra Atkinson	Rosemary Johnson	Barb Spierling
Cory Barringer	Wesley Kunze	Bill Spierling
Genevieve Berry	Colleen Laich	Colleen Teahan
Dayna Blackburn	Kay Landsberg	Geoffrey Thrall
Roberta Clark	David Mankin	Bobbi Thrall
Mike Clark	Marge Matthews	Eileen Thrush
Diane Cordial	Doris McKee	Mary Ann Vaganier
Sue Cox	Susie Minnich	Ed Wackerman
Jim Cox	Robert Moran	Linda White
Chet Cox	Marjorie Parrish	Mary Lou Wilgus
Georgette Fryman	Suzanna Robbins	Jerry Willett
Marvin Graham	Carol Roberts	Roy Wilson
Marilyn Green	Kim Rosenberg	Sarah Wilson
Gisela Holt	Sue Snyder	

This list does not include the 240 volunteers that contributed **720** hours of their time to the 9 Produce Markets hosted by PIN nor the 1,486 volunteers that provided over **4,212** hours of service in the Holiday Clearing House! PIN created new service opportunities for corporate groups and individuals and during our last fiscal year, over **11,358 documented volunteer hours** were donated to PIN programs.

Services Provided in Fiscal Year 2016

July 1, 2015 – June 30, 2016

Through your generous donations, the following was accomplished:

Medical Services

- 512 prescriptions
- 37 pairs of eyeglasses
- 9 medical appliances
- 54 dental treatments

Eviction Avoidance/Utilities

- Eviction was prevented for 185 households
- 225 utility disconnections

Miscellaneous Programs

- 534 pairs of school shoes
- School supplies for 806 children
- Box fans for 85 households
- Other services include providing: DATA fare cards, bus tickets, smoke detector batteries, and free notary services

Food Pantry

- 193,957 meals (including meals distributed at the Holiday Clearing House)
- 88,711 pounds of fresh produce through the produce markets

PIN served more than 20,780 Delaware County residents last year. At the same time we continually strive to be good stewards of your donations.

WORKING TOWARD THE FUTURE

People In Need, Inc. (PIN) is a private, not-for-profit, 501(c)(3) social services agency dedicated to providing emergency assistance to Delaware County residents. PIN was formally incorporated in 1981 and our county has changed immensely since that time. PIN has changed as well in order to accommodate the rapid growth in Delaware County and the ever changing economic landscape that we all must deal with.

The issues that we work to address can be very complex and beyond the scope of any single organization to resolve. We believe that more can be accomplished by working with other like-minded organizations. To that end PIN has developed new, formal collaborative agreements with other agencies. During FY 2016 PIN signed 7 formal agreements with other Delaware County agencies and we are continually working to formalize additional collaboration opportunities. Also vital to our operation are the 62 local service providers (landlords, dentists, eye care providers, pharmacies, and utility companies) that will work with PIN and accept our vouchers in order to assist our Delaware County neighbors.

During the past twelve months we have made the following improvements to better serve our clients:

- PIN developed Spanish language materials to extend PIN's community outreach and have produced a promotional video for increasing general awareness and outreach.
- We earned a BBB Accredited Charity status and have become a Guidestar Gold level participant.
- Thanks to the cooperation of the Delaware Area Transit Authority (DATA), a DATA bus stop was located at the PIN facility beginning in July of 2016.
- With the support of the United Way of Delaware County, PIN improved and expanded its Food Pantry.
- Working with the Mid-Ohio Food Bank, PIN hosts 9 Fresh Produce Markets. In fiscal year 2016, these markets have provided over 88,000 pounds of fresh produce to our neighbors that need a hand. We have also been able to make fresh produce available up to 4 times per month for those that need it.
- By working cooperatively with local organizations, PIN Produce Market participants were provided starter vegetable plants by the Stratford Ecological Center and balance Screenings by the Delaware County General Health District.
- The Holiday Clearing House, Smoke Detector Battery Distribution Initiative, School Shoe/Supply Program, and Box Fan Distribution are other services provided that are always reviewed for potential improvement.

**SUPPORTERS OF PEOPLE
IN NEED, INC. OF
DELAWARE COUNTY,
OHIO**

Each and every donation that PIN receives is important and deeply appreciated. Literally thousands of individuals, businesses, churches, social groups, and other organizations provide direct financial support to PIN every year. We simply do not have the space to acknowledge all of you in print but please know that as a donor, you are making a real difference. We do believe that the donors listed below deserve special recognition.

DONATIONS OF \$5,000 OR MORE

United Way of Delaware County
Delaware County Foundation
The Harry C. Moores Foundation
Women Giving Together
Greif, Inc.
Lewis Center United Methodist Church
St. Vincent De Paul Society
St. Mark's Lutheran Church
Powell United Methodist Church
Emerson Network Power
Dr. and Mrs. David W. Nardin
Adventure Church

**DONATIONS BETWEEN \$4,999
AND \$1,000**

The Lewis Center-Polaris Rotary Club
Liberty Presbyterian Church
Fraternal Order of Eagles (FOE) #376
FOE Ladies Auxiliary #376
Church World Services
Jill Patricia King
Wedgewood Women's Club
Little Brown Jug Singles Square Dance Club
Amanda Plumbing
American Family Mutual Insurance Company
Optimum Plastics, Inc.

The Delaware Community Market
Karen and Rod Baesman
First Presbyterian Church
Powell UMC Performing Arts Council
V&P Hydraulic Products, LLC.
Battelle Memorial Institute
Meijer Store 249
SourcePoint
Ohio Health/Smith Clinic
The Ottery Family
Interim Healthcare
Roger and Rita Park
Chris & Kathy Sieve
Willow Brook at Delaware Run
Olentangy High School Student Council
Kroger Company
First Baptist Church
Nationwide United Way Campaign
Thomas J. Carpenter
St. Vincent DePaul Society - St. Joan of Arc
Yoga Outreach Columbus
F. Ernest Barthel
Pioneer DuPont - Northeast Business Unit
Samuel and Sharlee Murphy
Knights of Pythias - Lenape Lodge #29
Christian Science Church, Delaware, OH
Dr. Stephen E. Schnulo
E. Marianne Gabel
Martin and Suzanne Jacobs
Delaware County Diabetes Association
Twin Rivers Horse Show Club, Inc.
Plus 9 anonymous donors

DONATIONS BETWEEN \$999 AND \$500

St. Mary Catholic Church
Wyandot Run Elementary School
Asbury United Methodist Church
Subhash Domir
Central Community Baptist Church
Julie Secrest
Deep Run Community
Kilbourne United Methodist Church
Delaware Moose Lodge #1167

Christopher and Carole Bell
Kimberly Swepton
John and Sandy Brenner
Ned and Shirley Bixler
Whatever You Think It's Worth
Delaware Rotary Foundation
Knights of Columbus Council No. 1056
Global Gospel Church
Merrell for Delaware County
Columbus State Community College -
Delaware Campus
Thad and Barbara Matta
Beck Foundation
Partha Mannava
Marjorie Spall
Mr. and Mrs. John S. Brinkerhoff
Terry and Karen Loudon
Paul J. Pfeiffer

Jeff and Kathleen Parrish
JP Morgan Chase Foundation
The Oberfield Family
Pappas Gibson LLC
Artina Promotional Products
Delaware Lions Club
John and Verna Tetz
JTW Properties
Drs. Kathleen Schomer and Stephen Stack
Bun's Restaurant
Mr. and Mrs. David Nelson
The Lorz Family
Lewis Center UMC Women
Ralph and Peggy Benziger
VFW Reed Miller Post #3297
Richard and Ruth Ann Baesman
Jane Graebner and Mike DeChicco
Plus 13 anonymous donors

2016 AUDITED FINANCIAL STATEMENT

An audit of PIN's financial documents was completed by Ottinger & Associates, LLC out of Galena, Ohio on August 23rd through 25th, 2016. The corporation's transmittal to the Board of Directors of PIN stated the following:

We have audited the accompanying financial statements of People In Need, Inc. of Delaware County Ohio (a nonprofit organization), which comprise the statement of financial position as of June 30, 2016, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

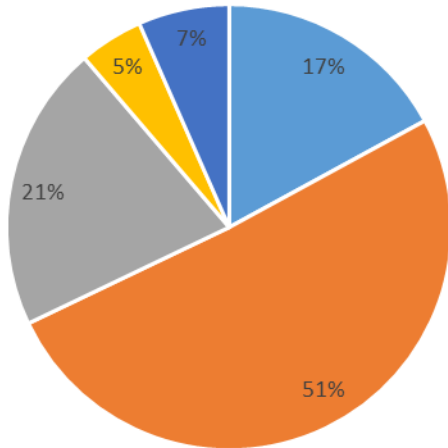
The conclusion of the auditor's report is as follows:

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of People In Need, Inc. of Delaware County Ohio as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The statement of activities for the year ending June 30, 2016 is summarized in the following tables and graphs.

PIN Functional Expenses - June 30, 2016

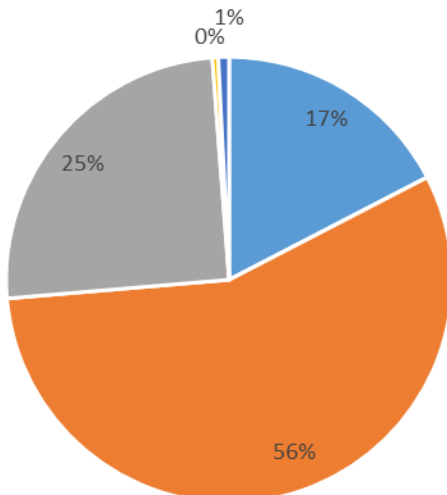
FUNCTIONAL EXPENSE	AMOUNT
Emergency Assistance	\$197,464
Food Pantry	\$588,072
Holiday Clearing House	\$240,943
Fundraising	\$53,877
Management & General	\$76,550
TOTAL	\$1,156,906



- Emergency Assistance
- Food Pantry
- Holiday Clearing House
- Fundraising
- Management & General

PIN Funding Sources - June 30, 2016

FUNDING SOURCE	AMOUNT
United Way	\$195,884
Contributed Goods	\$633,836
Monetary Contributions	\$282,982
Government Grants	\$4,816
Other Income	\$8,824
TOTAL	\$1,126,342



- United Way
- Contributed Goods
- Monetary Contributions
- Government Grants
- Other Income